

# Kirton Farm Nurseries Ltd

Home of;

*The Hairy Pot Plant company*

Herbaceous Perennials & Herbs  
all grown in 1 litre coir fibre pots

**2011**

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INVESTOR IN PEOPLE



Printed on recycled paper

## Welcome to our wholesale catalogue for the 2011 season.

We continue to produce top quality perennials and herbs in our coir fibre hairy pots. We are delighted to report that our entire pot plant production is now all in these natural fibre pots, with the majority supplied in our reusable, returnable wooden presentation trays. The plant ranges are ideally suited for garden centre or retail nursery sales, creating a distinctive and positive impression of quality products produced and presented in an attractive, eco friendly and sustainable way. We are constantly striving to push ourselves forward finding more and more ways to promote and produce our plants more sustainably, which over the last couple of seasons has seen the introduction of our own printed wooden price and herb descriptive labels, and our custom designed wooden presentation trays. The bigger projects for the coming seasons include investment and installation of 3 small wind turbines to reducing our carbon footprint, and improved irrigation systems reducing our reliance on mains water. There is also a continuous process of smaller changes all geared towards improving sustainability and long term efficiency.

All plants are produced under the protection of net-sided tunnels and are therefore in prime condition, yet fully hardy at despatch. We use a 50% peat reduced compost, specially blended for extra water conservation and incorporating slow release fertiliser for long term plant nutrition. We are continuing our search to upgrade to a completely peat free mix at some point in the future, just as soon as we can identify one that will maintain plant quality and shelf life.

Our ordering and delivery system remains as easy to use and as efficient as ever. Our extensive availability list and newsletter, can be e-mailed to you, or faxed if internet access is unavailable, each weekend with our nursery newsheet to keep you up to date with the latest developments. Orders received by late Monday are delivered by the weekend. Regular deliveries will ensure that your displays can be well stocked with attractive plants all season.

We look forward to hearing from you and hope we can be of service to you.

Derek and Caroline Taylor



## Sustainable and stylish presentation

We always put a lot of thought into how our plants are presented and as a consequence introduced a waxed card marketing tray 7 years ago that offered a more natural looking package. As part of our continuous drive to improve stuff, in spring 2009 we launched a new robust, returnable and reusable wooden tray with a more versatile and practical header board. They look great, last for ages and stack for easy return. The overall design and appearance was inspired by the plants and



pots they hold and compliment both beautifully. They offer a fresh, sustainable and more natural approach to promoting plants in the retail environment. Although no initial charge for the trays is made, the large investment in the boxes does rely on getting multiple uses from them to keep costs down. We collect the empties when we are either delivering the next order or are close by, and will only make a charge (£5) if the boxes are not returned at the end of the season.

We create our own point of sale promotional pictures that we apply to the header boards. These can be customised with your logo, name & pot prices. The wooden trays hold 12 pots with 3 trays fitting each trolley shelf. If for some reason the wooden trays don't quite fit your system or you are unable to return trays, we can still offer delivery in our waxed card trays. The waxed card trays hold 8 pots with 4 trays fitting each trolley shelf. Let your customers get in touch with their hairy side, a natural and positive direction for plant sales.



## Sustainably balancing ethical, environmental and commercial practices.

We separate all plastic from nursery waste for recycling and compost all our green waste.



If we can't reuse them, we recycle, all old plastic pots, trays and tunnel covers.



All of our pot production is now in coir fibre pots



We have invested in returnable and reusable wooden marketing trays with waxed card POS header boards.

3 electric buggies in use on the nursery for plant movements (on towed trolley trailers).

No herbicides are used directly on the crops. Weeds are controlled in the pots by good nursery management and hand weeding.

Proud holders of Investors in People.



We made a commitment to reduce our carbon footprint by 10% in 2010 as part of the national 10:10 campaign and exceeded our aims.



3 ponds installed to encourage natural predation by frogs, toads & newts. Bird boxes & feeders put up to boost insect eating bird numbers.



The use of Tex R sand bed covers reduces sand maintenance and renewal costs and deters slugs and weeds, reducing the need for chemical control.

Peat-reduced compost used in all crops

Natural windbreaks and native hedges established, giving protection & encouraging pest predators and wildlife.



Founder members of SCION, ethically sourcing and training legal agency workers.



## How we are building affordable sustainability into our hairy pot production

In 2007 we introduced the idea of higher value eco orientated sales with our hairy coir pots. Handmade from ethically sourced natural waste materials, they produce a better root system and reduce the use and disposal problems of plastic pots. Not only do they do good, but they look good too, especially when combined with our wooden trays. Production in these pots has now taken over the nursery, such is their popularity. The pots themselves, being hand-made and relatively bulky to transport, are much more expensive to supply than the plastic equivalent, but the product is so distinctive and appealing that it commands its higher value. For too long plants have lagged behind, selling as a low value product, this presentation lifts plant sales to a new level giving an extra feel good factor into an already pleasurable purchase.

For many years we have looked to apply sustainable practices and materials where we can. General expectations are that more sustainability means higher costs, but as we bring in these practices we are actually reducing or maintaining many of our outgoings. Sometimes the initial outlay is high but this is repaid with the long term savings. The 'jam tomorrow' scenario is familiar to many nurseries, but we are confident these measures will be ultimately rewarding and at the same time better for the planet's future.



Among the measures introduced is the printing of our own wooden labels and using our returnable, reusable wooden display trays. Providing we get enough multiple uses out of each tray, we will make significant long term savings. Then there is weed control which depends less now on chemicals as we hand-weed crops and introduce more cultural controls to eliminate contamination from elsewhere. Pest control through the summer is now largely dependant on predators, either artificially introduced by ourselves, or migrating in from the now large volume of natural hedging planted around the site. We simply spot-spray any areas where a pest gets established and the predators need a little help. Even the sprays are changing using more natural ingredients where we can. This all keeps expensive chemical and application costs in check.

## More on how we are building affordable sustainability into hairy pot production

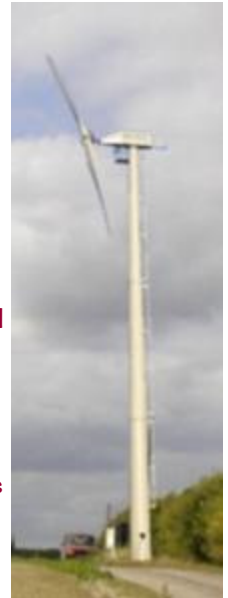
The irrigation system is currently going through a major refit as we introduce more thrifty and versatile application methods, and plan to harvest more rainfall to reduce dependency on the mains supply. The significant investment involved, reduces our water bills and the labour input, and promises an excellent return and a greener production cycle.

Our carbon footprint is being shrunk, firstly by reducing consumption through using new technology, monitoring, adjusting heating and lighting programmes, & improved staff awareness. This resulted in reductions in electric use of over 20% in 2010, 14% water and 11% heating oil. Carbon use should fall again dramatically in 2011 with the installation on three 25m wind turbines above the nursery, which already have planning consent. It will be the first such site in Hampshire and will provide extra valuable income through the feed-in-tariffs now paid for renewable energy generation.



The amount and type of waste going into landfill is another focal point. After minimising waste levels of materials and products bought in, through tighter planning, which saves cash, the waste is being reused, recycled, composted or used as fuel, resulting in a smaller proportion going into landfill and reduced costs.

We have received lots of practical help and inspiration in our sustainability drive through being members of PLATO Sustain, a business improvement scheme focusing on incorporating sustainability into the core strategy of any business. The specifically designed spreadsheets for monitoring performance, special workshops and seminars, guest speakers and peer to peer experiences have been invaluable in recognising future potential problems and opportunities. It has helped us see the importance of this type of approach in how we run our lives and our business. This is no passing fashion, sustainability will be a major key to survival and the sooner we all get started on embracing it, the better position we will be in later.



## Plant Range

Key: Flower colour =  Plant size = t (tall) m (medium) s (short)

### Variety (Herbaceous)

price band

#### Acanthus

 t mollis c

#### Achillea

 t Cerise Queen a

 t Cloth of Gold a

 t Paprika b

 t mill. Terracotta b

 t Moonshine b

*mix* m Summer Pastels a

#### Agapanthus

 t Enigma c

 t Midnight Cascade c

 t Sapphire Cascade c

#### Agastache

 m Firebird b

#### Ajuga

 s Braunschweig b

 s Burgundy Glow b

 s Chocolate Chips b

 s Evening Glow b

#### Alchemilla

 s mollis a

### Variety (Herbaceous)

price band

#### Alcea (Hollyhock)

 t Salmon a

 t Scarlet a

 t Purple a

 t Yellow a

 t White a

 t nigra a

#### Anemone

 m Hadspen Abundance c

 m Honerine Jobert c

 m Queen Charlotte c

 m Serenade c

 m September Charm c

 m Whirlwind c

#### Anthemis

 m E C Buxton b

#### Aquilegia

*mix* m Biedermeier a

 m Crimson Star a

*mix* m Dragonfly Hybrids a

 s Winky Sky Blue a

 s Winky Red & White a

 s Winky Rose a

**Variety (Herbaceous) price band**

Armeria

-  s maritime a
-  s maritima alba a

Asphodeline

-  t lutea b

Aster

-  t Andenken an A Potschke b
-  s Apollo b
-  m frikartii Monch b
-  m Marie Ballard b
-  s Prof Anton Kippenberg b
-  s Purple Dome b
-  s Rosenwichtel b
-  s Starlight b
-  t Winston Churchill b

Astilbe

-  m Bumalda c
-  s chinensis Pumilla c
-  m Deutschland c
-  m Fanal c
-  m Fire c
-  m Henny Graafland c
-  s Irrlicht c
-  m Peach Blossom c
-  m Rhineland c

**Variety (Herbaceous) price band**

Astrantia

-  s rubra c

Bergenia

-  m Bressingham White c
-  m cordifolia Rotblum a
-  s Evening Glow c
-  m Morgenrote c
-  m Sunningdale c
-  s Wintermarchen c

Brunnera

-  s mac. Variegata c
-  s macrophylla b


Buphthalmum

-  m salicifolium a

Caltha

-  m palustris a

Campanula

-  s carp Blue Clips a
-  s carp White Clips a
-  m glomerata Alba a
-  m glomerata Superba a
-  m persicifolia alba a
-  m persicifolia blue a
-  s posharskyana a
-  t pyramidalis Lavender a



Variety (Herbaceous) price band

Catananche

 m caerulea a

Centaurea

 m dealbata a

 m montana a

Centranthus

 m ruber Coccineus a

 m alba a

Coreopsis

 s Sunray a

 s Sunfire a

 m Heliot a

 m verticilata Moonbeam b

 m verticilata Zagreb b

Crambe

 t cordifolia b

Crocsmia

 m Babylon b

 m Buttercup b

 m Emberglow b

 m Emily Mckenzie b

 m George Davidson b

 t Lucifer b

 m Meteor b

 m Venus b

Variety (Herbaceous) price band

Delphinium

 t Astolat a

 t Black Knight a

 t Blue Bird a

 t Camelaird a

 t Galahad a

 t Guinevere a

 t King Arthur a

 t Summer Skies a

 m M.F Dark blue/White bee a

 m M.F Pink Shades a

 m M.F Pure White a

 m M.F White/Black Bee a

 m M.F Lilac/White Bee a

 m M.F Sky blue/White bee a

 m M.F Lavender/White Bee a

Dianthus

 s deltoides Alba a

 s deltoides Brilliant a

 s deltoides Flashing Light a



Dicentra

 m spectabalis b

 m spectabalis alba b

Variety (Herbaceous) price band

Digitalis

 mix	t	Excelsior Hybrids	a
 mix	m	Foxy	a
 s	s	grandiflora Carillion	a
 m	m	lutea	a
 s	s	mertonensis	a
 t	t	purpurea Alba	a
 t	t	purpurea Suttons Apricot	a

Doronicum

 m	m	caucasicum	a
 s	s	Little Leo	a

Echinacea

 t	t	purp. Prairie Splendor	a
 t	t	purp. White Swan	a

Echinops

 t	t	ritro	a
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Erigeron

 m	m	Azure Beauty	a
 m	m	Pink Jewel	a

Erodium




 s	s	reich Album	b
 s	s	Bishops Form	b

Eryngium

 m	m	planum	a
 s	s	Blue Hobbit	a
 m	m	varifolium	a

Variety (Herbaceous) price band






Erysimum

 m	m	Bowles mauve	b
 m	m	variegatum Purple	b
 m	m	variegatum Peach	b

Eupatorium

 t	t	Chocolate	b
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Euphorbia

 m	m	amyg Purpurea	c
 m	m	amyg Robbiae	c
 m	m	Fireglow	c
 m	m	martinii	c
 m	m	polychroma	b

Gaillardia

 m	m	Burgundy	a
 s	s	Goblin	a
 s	s	Granada	a

Geranium

 m	m	Ann Folkard	c
 m	m	Black Beauty PBR Royalty Paid.	c
 m	m	Brookside	c
 s	s	cant Biokova	b
 s	s	cant Cambridge	b
 s	s	cant Karmina	b
 m	m	Dusky Crug	c
 m	m	end Beholders Eye	b
 m	m	him Gravetye	b



Variety (Herbaceous) price band

Geranium (cont)

	m	mac. Bevens	b
	m	mac. Spessart	b
	m	mac. White Ness	b
	m	magnificum	b
	m	Mavis Simpson	c
	m	nodisum	b
	s	Orkney Pink	c
	m	phaeum Samobor	c
	m	psilostemon	c
	s	sang. striatum	b
	s	sang. Elke	c
	s	sang. Max Frei	b
	m	sang. Album	b
	m	sanguinum	b
	m	Stormchaser	c
	m	x Claridge Druce	b
	m	Wargrave Pink	b

Geum

	s	Koi	a
	m	Lady Stratheden	a
	m	Mrs Bradshaw	a
	s	Queen of Orange	a

Gypsophila

	m	p. Snowflake	a
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Variety (Herbaceous) price band

Helenium

	m	Moorheim Beauty	b
	m	Wyndley	b

Helleborus

	m	argutifolius	c
	m	argutifolius Silver Rose	c
	m	foetidus	c
	s	niger	c
<i>mix</i>	s	orientalis	c

Hemerocallis

	m	Crimson Pirate	c
	m	Frans Hals	c
	m	Pink Damask	c
	s	Stella de Oro	c

Heuchera












	m	Malachite	b
	m	Palace Purple	a
	m	Ruby Bells	a
	m	sang. Firefly	a

Hosta







	s	Brim Cup	c
	m	Dinner Jacket	c
	s	Dorset Blue	c
	m	Emerald Tiara	c
	m	Francee	c

Variety (Herbaceous) price band

Hosta (cont)

 m	Frances Williams	c
 m	Frosted Jade	c
 s	Ginko Craig	c
 m	Golden Tiara	c
 m	Hadspen Blue	c
 m	Halcyon	c
 s	June	Royalty Paid
 s	Lacy Belle	c
 m	Mama Mia	c
 m	Patriot	c
 m	Prince of Wales	c

Donation Paid to The Prince of Wales's Charitable Foundation

 m	Queen Josephine	c
 m	sieboldiana Blue	c
 m	So Sweet	c
 m	Sum and Substance	c
 m	White Feathers	c
 m	Wide Brim	c

Incarvillea

 m	delavayi	a
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Kniphofia

<i>mix</i> m	Flamenco	a
 m	Little Maid	c
<i>mix</i> †	Royal Hybrids	a
 †	Strawberries & Cream	Royalty Paid c

Variety (Herbaceous) price band





Lamium

 s	Beacon Silver	a
 s	White Nancy	a

Lathyrus

 †	latifolius Pink Pearl	a
 †	latifolius Red Pearl	a
 †	latifolius White Pearl	a

Leucanthemum

 †	max. May Queen	a
 s	Silver Princess	a
 s	Snow Lady	a
 s	Sunshine Peach	b

Liatris

 m	spicata	a
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Ligularia

 †	dentata Desdemona	b
 †	prezwalskii	b

Limonium

 m	latifolium	a
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Liriope

 s	muscari	c
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Lobelia

 †	cardinalis Queen Victoria	a
 †	fan Burgundy	a
 †	fan Scarlet	a



Variety (Herbaceous) price band

Lupin

	† Chandelier	a
	† My Castle	a
	† Noble Maiden	a
	† The Chatelaine	a
	† The Governor	a
	† The Pages	a
	m Gallery Blue Shades	a
	m Gallery Red Shades	a
	m Gallery Rose Shades	a
	m Gallery White Shades	a
	m Gallery Yellow Shades	a

Lychnis

	m coronaria	a
	m coronaria Alba	a

Lysmachia

	m Firecracker	b
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Lythrum

	† Dropmore Purple	b
	† Robin	b
	† Robert	b

Monarda

	m Cambridge Scarlet	b
	m Pink Lace	b
	m Croftway Pink	b

Variety (Herbaceous) price band

Nepeta

	m mussinii	a
	m Six Hills Giant	b

Papaver

<i>mix</i>	s nud. Garden Gnome	a
	m ori. Allegro	a
	m ori. Helen Elizabeth	b
	m ori. Patty's Plum	b
	m ori. Perrys White	b
	m ori. Royal Wedding	a
	m ori. Turkenlouis	b
	m ori. Victoria Louise	a

Penstemon

	m Catherine de la Mare	b
	m Firebird	b
	m Garnet	b
	m Huskers Red	b
	s Mini Bird Lavender	b
	s Mini Bird Lilac	b
	s Mini Bird Pink	b
	m Picotee Red	b
	m Raven	b
	m Snowstorm	b

Persicaria

	m amp. Inverleith	b
	m amp. Golden Arrow	c

Variety (Herbaceous) price band

Phlox

	t	mac Alpha	b
	t	mac Delta	b
	t	mac Natascha	b
	t	mac Omega	b
	t	pan. Bright Eyes	b
	m	pan. Pixie Miracle	b
	t	pan. Starfire	b
	t	pan. Windsor	b
	m	pan. Junior Bouquet	b
	m	pan. Junior Dance	b
	m	pan. Junior Dream	b

Physalis

	m	franchetii Gnome	a
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Physostegia

	m	alba	a
	m	rosea	a

Platycodon

	m	Astra Blue	b
	m	Astra Rose	b
	m	Astra White	b

Polemonium

	s	Bambino Blue	a
	m	c. Alba	a
	m	c. Blue	a

Variety (Herbaceous) price band

Polygonatum

	m	multiflorum	c
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Potentilla

	m	Gibsons Scarlet	b
	m	William Rollinson	b

Primula

mix	m	x bullesiana	a
	s	dent. Alba	a
	s	dent. Lilac	a
	s	dent. Rubra	a
	m	florindae	a
	s	veris	a
	s	viallii	a
	s	vulgaris	a

Pulmonaria

	s	long. EB Anderson	b
	s	Opal	c
	s	Blue Ensign	c

Pulsatilla

	s	vulg. alba	a
	s	vulg. Purple	a
	s	vulg. Rubra	a

Pyrethrum

	m	Red	a
	m	Rosea	a

Variety (Herbaceous) price band

Rodgersia

-  m aesculisifolia b
-  m pinnata b

Rudbeckia

-  m Goldsturm a

Salvia

-  m nem. Sensation Dark Blue b
-  m nem. Sensation Sky Blue b
-  m nem. Sensation Rose b
-  m nem. Sensation White b
-  m nem. East Friesland b
-  s sup. Blue Queen b

Scabiosa

-  m cauc. Alba a
-  m cauc. Blue a

Schizostylus

-  m coccinea Major b
-  m Fenland Daybreak c
-  m Pink Princess c

Sedum

-  m Autumn Joy b
-  m Matrona b
-  m Purple Emperor b
-  m Munstead Dark Red b
-  s spath. Purpureum b

Variety (Herbaceous) price band

Sidalcea

-  m Elsie Heugh b
-  m Party Girl a

Solidago

-  m Golden Baby a

Stachys

-  s lanata a

Stokesia

-  s laevis a

Thalictrum

-  † aquilegifolium a
-  † diptocarpum a

Tiarella

-  s cordifolia b
-  s wherrii b

Tradescantia

-  m Blue n Gold c
-  m Satin Doll c

Trollius

-  † Golden Queen a

Variety (Herbaceous) price band

Verbascum

	†	bomb. Arctic Summer	a
	†	Caribbean Crush Royalty Paid	c
	m	Cherry Helen Royalty Paid	c
<i>mix</i>	m	phoeniceum hybribs	a
	s	Pink Kisses	c
	m	Primrose Path Royalty Paid	c
	m	Southern Charm	a

Verbena

	†	bonariensis	a
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Veronica

	s	austriaca teucrium	a
	†	gentianoides	a

Vinca

	s	major	b
	s	minor	b
	s	minor alba	b
	s	minor Illumination	b








Viola

	s	Purple Emperor Royalty Paid	c
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Variety price band

Border Bulbs




Allium

	aflatunense	c
	atropurpureum	c
	caeruleum	c
	cowanii	c
	Purple Sensation	c
	roseum	c
	schubertii	c

Anemone blanda

	Blue Shades	c
	White Splendour	c

Camassia

	cusickii	c
	quamash	c
	leichtlinii caerulea	c
	leichtlinii alba	c

Fritillaria

	meleagris	c
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Gladiolus

	byzantinus	c
	Atom	c

Leucojum

	aestivum	c
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Nerine

	bowdenii	c
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Variety

price band

Variety

price band

Grasses

Acorus

Hakuro Nishiki  
Masamune

b  
b

Carex



Amazon Mist  
Bronco  
Evergold  
Frosted Curls  
Ice Dance  
Prairie Fire  
Red Rooster  
Silver Septre

b  
b  
c  
b  
c  
b  
b  
c

Corynephorus

Spiky Blue

b

Deschampsia

caespitosa

b

Festuca

glauca Festina

b

Holcus

White Fog

c



Koeleria

glauca Coolio

b

Miscanthus

sinensis  
Morning Light

b  
c

Pennisetum

alopecuroides

b

Stipa

Pony Tails

b



## Culinary Herbs

All grown in 1 litre Hairy Coir pots

### Angelica

### Artichoke (OK it's veggie really!)

Green Globe

Violet Globe

### Balm

Golden

Lemon

Variegated Lemon

### Basil

Ararat

African Blue

Bush

Greek

Pesto Perpetou

Purple

Sweet

### Bay

### Bergamot

Earl Grey (red)

### Borage

### Salad Burnet

### Caraway

### Catnip/Catmint

Common

Lemon

### Cardoon

### Chamomile

Sweet (Common)

Floraplana (dwf dble flower)

Treague (flowerless)

### Chives

Common

Garlic

### Coriander

Common

### Curry

Common

Dwarf

### Dill

### Fennel

Common Green

Bronze

### Feverfew

Golden

### Hissop

Blue

### Lavender

Devon Compact White

Devon Compact Purple

### Edelwiess

Grosso

Hidcote

Munstead Dwarf

rosea

Twickle Purple

### Lemongrass

### Lemon Verbena

### Lovage

### Marjoram

Common

Pot

### Mace English



# Culinary Herbs

All grown in 1 litre Hairy Coir pots



## Mint

Apple  
Banana  
Chocolate Peppermint  
Eau de Cologne  
Garden  
Ginger  
Grapefruit  
Moroccan  
Penny Royal  
Peppermint (Black)  
Pineapple (variegated)  
Spanish  
Spearmint  
Swiss



## Oregano

Common  
Compact  
Golden  
Golden Green  
Gold Tipped  
Greek  
Hot & Spicy  
Variegated

## Parsley

Moss Curled  
Plain Flat Leaved

## Rosemary

Common  
Barbeque  
Blue Lagoon  
Blue Rain  
Miss Jessop  
Seven Seas  
Sudbury Blue

## Sage

Bicolor  
Broad Leaved Green  
Common Green  
Icterina  
Purple  
Tricolor

## Savory

Summer  
Winter

## Sorrel

Buckler Leaved  
Common Green  
Red Veined

## Strawberry

Wild/Alpine

## Tarragon

French

## Thyme

Archers Gold  
Broad Leaved  
Common  
Compact  
Doone Valley  
Foxley  
Lemon Golden  
Lemon Prostrate  
Lemon Variegated  
Orange  
Red Carpet  
Silver Posie

## Wild Rocket

Welsh Onions Red and White

## Woodruff

## PRICES

All prices exclude V.A.T. which will be added at the prevailing rate. The prices shown in this catalogue take effect from January 1st 2011 and cover the period up to December 31st 2011.

### Prices include

Local delivery on all orders over a trolley (21 trays) (within a 50 mile radius of Winchester)

A colour plastic descriptive label for the herbaceous plants, or wooden descriptive label in the herbs, in every pot.

An exclusive, waxed card pictorial header board with each tray ordered, when requested.

Customisation of the header boards with your company logo and/or prices if required.

### Wooden box returns

All wooden boxes despatched from the nursery remain the property of Kirton Farm Nurseries and we will arrange for their collection at a convenient time. Any trays not returned will be subject to a £5 charge.

	<b>Perennials Standard range Price band a</b>	<b>Perennials Classic range Price band b</b>	<b>Perennials Premium Range Price band c</b>	<b>Culinary Herbs (0% VAT)</b>
<b>1 litre HAIRY POTS</b> (or if order collated by customer)				
Less than <b>12</b> pots per variety x 1 litre (if order collated by KFN)				

## DISCOUNTS

We can offer the following **discounts** on all orders **over 21** trays:

**3p** per pot for collection,

**1p** per pot for payment on delivery/collection,

**3p** per pot for only 1 label per tray

## PRE PRICING and BARCODING

**Pre-pricing** or **bar-coding** are available at a cost of **5p per pot**. The bar code labels are printed on our new eco-friendly wooden push-in labels.

## CASH AND CARRY

Customers who only require small quantities of plants are welcome to come and pick out their own selection to a minimum value of **£50** excluding VAT. Payment will be required.

## DELIVERIES

Delivery is free on all orders of a trolley (approx 21 trays) or over, within a 50 mile radius of Winchester. Charges are negotiable for smaller orders or longer distances. We can arrange delivery to any mainland UK destination for orders of full trolleys for an additional charge to cover the extra costs involved.

## DIRECTIONS TO KIRTON FARM NURSERIES LTD

The nursery is situated half way between Winchester and Stockbridge on the **B3049** (formerly the A272). We are **300** yards on the Winchester side of the Rack and Manger public house.



## CONDITIONS OF SALE

All orders must be confirmed in writing and are subject to the following conditions:

1. All plants are offered subject to availability on receipt of order. Unless prior arrangements are agreed, orders will be fulfilled in rotation.
2. New customers are requested to provide two trade references and a bank reference on placing their first order.
3. Prices quoted in this catalogue are subject to the addition of V.A.T. at the prevailing rate.
4. All goods shall remain the property of Kirton Farm Nurseries Ltd until paid for in full, notwithstanding goods may have been delivered to the buyer.
5. All wooden boxes despatched from the nursery remain the property of Kirton Farm Nurseries and we will arrange for their collection. Any trays not returned will be subject to a £5 per tray charge (+VAT).
6. The majority of deliveries will be made on CC registered trolleys carrying the new RFID tags, and any trolleys exchanged must also carry genuine CC RFID tags. Any time spent transferring stock to comply with tag issues will be chargeable.
7. Payment in full is due one month from date of invoice.
8. Overdue accounts are subject to interest being added at a rate of 3% per month.
9. Cancellation of orders may result in a demand for up to 30% of the order value as liquidated damages without having to prove our action.
10. Two working days notice are required prior to collection of an order.
11. Cheques are payable to Kirton Farm Nurseries Ltd.
12. Consignments must be carefully examined on receipt and any complaints notified by telephone, fax or email within two days. In all cases the limit of liability shall be free replacement or refund of price paid. Kirton Farm Nurseries Ltd will not be responsible for the health and welfare of a consignment after acceptance of delivery.
13. The placing of an order and the reservation of any plants implies the acceptance of these Conditions of Sale.

